



JAIMEE LOMBARD



Contact



Chicago, IL



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www.jaimeelombard.com

Certifications

AGILE METHODOLOGY

- Agile Advocate Practitioner
September 2018
- Agile Explorer Practitioner
September 2017

IBM DESIGN THINKING

- IBM Design Thinking Practitioner
August 2017

INDUSTRY KNOWLEDGE

- Media & Entertainment Industry
Knowledge Certificate
February 2019
- Energy, Environment & Utilities
Industry Knowledge Certificate
April 2021

SALESFORCE

- Platform Developer I
October 2017

SAP SOLUTIONS

- Ariba Integration Application
Associate
February 2019
- SAP S/4HANA Integrated Business
Process
September 2017

Skills

DESIGN / WEB DESIGN

Wordpress
Adobe Photoshop

SOFTWARE

SAP S/4HANA
SAP Ariba
Microsoft Office Suite

OTHER RELEVANT SKILLS

Data Analysis
Social Media Management
Team Management
Strategy Formulation

Education

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Marketing Specialization | Logistics Specialization | Communication Minor
The Ohio State University
August 2013 – May 2017
Honors: Cum Laude (GPA 3.5/4.0)

Experience

MANAGING CONSULTANT; SAP S/4HANA HYPERGROWTH *July 2021 – Present*

SENIOR CONSULTANT; SAP S/4HANA HYPERGROWTH *September 2020 – July 2021*

IBM, SAP Go-to-Market

Chicago, IL

- Engaged directly with new and existing clientele during the sales cycle and pre-sales engagements in an effort to guide and co-create company-tailored implementation strategies and the associated business value.
- Contributed to \$25M+ in annual IBM SAP market sales through constructing unique value proposition at the intersection between client needs, SAP technology capabilities and IBM expertise, tools and experience.

SENIOR BUSINESS TRANSFORMATION CONSULTANT *July 2019 – September 2020*

BUSINESS TRANSFORMATION CONSULTANT *July 2017 – July 2019*

IBM, SAP Program Delivery

Chicago, IL

- Guided clients across various industries through the creation of integrated business solutions. Notable clients include McCormick, Walt Disney, John Wiley & Sons, and National Grid.
- Directed functional teams throughout large-scale technology and business process transformations to better efficiency, user experience, and drive overall sales for clients.
- Built and managed client relationships to ensure client satisfaction, on time project delivery as well as overall growth and success of the client, team, and myself.

DATA ANALYTICS INTERN *May 2016 – August 2016*

College Mentors for Kids

Indianapolis, IN

- Led data analysis projects to provide attainable solutions to increase retention rates.
- Steered various digital, print, and event marketing initiatives. Continued to track the benefit of these effort through managing core KPIs & metrics.
- Identified areas of process improvement to enhance audience and donor engagement.

THE OHIO STATE UNIVERSITY/ OFFICE OF STUDENT LIFE

Columbus, OH

September 2013 – May 2017

Leadership

PROJECT DEVELOPER *March 2019 – November 2019*

Little Hero's League Partnering with IBM

Chicago, IL

- Collaborated within a team of 4 to efficiently implement a full website transformation and rebranding effort for The Little Hero's League Organization.
- Generated increased recognition, donor participation, and increased connection to the cause.

CHICAGO CITY LEADER *September 2017 – July 2020*

Successful Women Inspiring Future Talent (SWIFT) @ IBM

Chicago, IL

- Crafted events & experiences surrounding topics of diversity, inclusion, and development.
- Led conversations with colleagues to promote collaboration, creativity, and critical thinking.